

# Newtek Business Services Corp. Raises 2019 Annual Dividend Forecast to a Range of \$1.85 to \$1.86 per Share

### April 4, 2019

LAKE SUCCESS, N.Y., April 04, 2019 (GLOBE NEWSWIRE) -- <u>Newtek Business Services Corp.</u> ("Newtek" or the "Company") (NASDAQ: NEWT), an internally managed business development company ("BDC"), today announced that it has increased its 2019 annual cash dividend forecast by a range of \$0.01 per share to \$0.02 per share to a range of \$1.85<sup>1</sup> per share to \$1.86<sup>1</sup> per share, which would represent a 5.6% increase at the top of the range over the Company's 2018 annual dividend payment of \$1.80 per share.

Barry Sloane, Chairman, President and Chief Executive Officer commented, "We are extremely pleased to provide an increase in our 2019 dividend forecast as we continue to experience growth in our loan referral volume and improvement in the pricing of the sale of guaranteed portions of our SBA 7(a) loans, as well as contributions from our portfolio companies."

Mr. Sloane continued, "While our loan volume was lighter than expected in the first quarter of 2019, due to seasonality and the government shutdown at the beginning of the year, our pipeline remains strong. As such, we are maintaining our full year 2019 SBA 7(a) loan fundings forecast of between \$580 million and \$620 million, which would represent a 27.9% increase, at the midpoint of the range, over SBA 7(a) loan fundings for the year ended December 31, 2018. We look forward to discussing the first quarter in greater detail during our first quarter 2019 earnings call in early May."

Note regarding Dividend Payments: The Company's Board of Directors expects to maintain a dividend policy with the objective of making quarterly distributions in an amount that approximates 90 - 100% of the Company's annual taxable income. The determination of the tax attributes of the Company's distributions is made annually as of the end of the Company's fiscal year based upon its taxable income for the full year and distributions paid for the full year.

<sup>1</sup>Amount and timing of dividends, if any, remain subject to the discretion of the Company's Board of Directors.

#### About Newtek Business Services Corp.

Newtek Business Services Corp., Your Business Solutions Company<sup>®</sup>, is an internally managed BDC, which along with its controlled portfolio companies, provides a wide range of business services and financial products under the Newtek<sup>®</sup> brand to the small- and medium-sized business ("SMB") market. Since 1999, Newtek has provided state-of-the-art, cost-efficient products and services and efficient business strategies to over 100,000 SMB accounts across all 50 states to help them grow their sales, control their expenses and reduce their risk.

Newtek's and its portfolio companies' products and services include: Business Lending, SBA Lending Solutions, Electronic Payment Processing, Technology Solutions (Cloud Computing, Data Backup, Storage and Retrieval, IT Consulting), eCommerce, Accounts Receivable Financing & Inventory Financing, The Secure Gateway, The Newtek Advantage, Insurance Solutions, Web Services, and Payroll and Benefits Solutions.

Newtek<sup>®</sup> and Your Business Solutions Company<sup>®</sup>, are registered trademarks of Newtek Business Services Corp.

#### Note Regarding Forward Looking Statements

This press release contains certain forward-looking statements. Words such as "believes," "intends," "expects," "projects," "anticipates," "forecasts," "goal" and "future" or similar expressions are intended to identify forward-looking statements. All forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from the plans, intentions and expectations reflected in or suggested by the forward-looking statements. Such risks and uncertainties include, among others, intensified competition, operating problems and their impact on revenues and profit margins, anticipated future business strategies and financial performance, anticipated future number of customers, business prospects, legislative developments and similar matters. Risk factors, cautionary statements and other conditions, which could cause Newtek's actual results to differ from management's current expectations, are contained in Newtek's filings with the Securities and Exchange Commission and available through <a href="http://www.sec.gov/">http://www.sec.gov/</a>. Newtek cautions you that forward-looking statements are not guarantees of future performance and that actual results or developments may differ materially from those projected or implied in these statements.

SOURCE: Newtek Business Services Corp.

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