# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

March 26, 2015 (March 26, 2015) Date of Report (date of Earliest Event Reported)

# **NEWTEK BUSINESS SERVICES CORP.**

(Exact Name of Company as Specified in its Charter)

MARYLAND (State or Other Jurisdiction of Incorporation or Organization) 814-01035 (Commission File No.) 46-3755188 (I.R.S. Employer Identification No.)

212 West 35th Street, Second Floor, New York, NY 10001 (Address of principal executive offices and zip code)

(212) 356-9500

(Company's telephone number, including area code)

(Former name or former address, if changed from last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Forward-Looking Statements**

Statements in this Current Report on Form 8-K (including the exhibits), including statements regarding Newtek Business Services Corp.'s ("Newtek" or the "Company") beliefs, expectations, intentions or strategies for the future, may be forward-looking statements. All forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from the plans, intentions and expectations reflected in or suggested by the forward-looking statements. Such risks and uncertainties include, among others, intensified competition, operating problems and their impact on revenues and profit margins, anticipated future business strategies and financial performance, anticipated future number of customers, business prospects, legislative developments and similar matters. Risk factors, cautionary statements and other conditions which could cause Newtek's actual results to differ from management's current expectations are contained in Newtek's filings with the Securities and Exchange Commission. Newtek undertakes no obligation to update any forward-looking statement to reflect events or circumstances that may arise after the date of this filing.

#### Item 2.02. Results of Operations and Financial Condition.

On March 26, 2015 Newtek Business Services Corp. issued a press release entitled "Newtek Business Services Corp. Reports Full Year 2014 Financial Results; Newtek to Discuss Financial Results and Conversion to a BDC on Today's Conference Call" (the "Press Release"). A copy of the Press Release is furnished as Exhibit 99.1 to this Current Report on Form 8-K. The information in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section, and shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

Exhibit <u>Number</u>

#### Description

99.1 Press Release, dated March 26, 2015, entitled "Newtek Business Services Corp. Reports Full Year 2014 Financial Results; Newtek to Discuss Financial Results and Conversion to a BDC on Today's Conference Call."

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 26, 2015

## NEWTEK BUSINESS SERVICES CORP.

/s/ Barry Sloane

Barry Sloane Chairman of the Board and Chief Executive Officer

# EXHIBIT INDEX

### Description

Exhibit <u>Number</u> 99.1 Press Rele

Press Release, dated March 26, 2015, entitled "Newtek Business Services Corp. Reports Full Year 2014 Financial Results; Newtek to Discuss Financial Results and Conversion to a BDC on Today's Conference Call."



## FOR IMMEDIATE RELEASE

#### Newtek Business Services Corp. Reports Full Year 2014 Financial Results

#### Newtek to Discuss Financial Results and Conversion to a BDC on Today's Conference Call

New York, N.Y. - March 26, 2015 - Newtek Business Services Corp. (NASDAQ: NEWT), an internally managed business development company ("BDC"), announced today financial results for the year ended December 31, 2014.

On November 12, 2014, Newtek Business Services, Inc. successfully completed its conversion from an operating company to an internally managed BDC and merged with and into Newtek Business Services Corp. (the "Company"). As a result of this conversion, the Company is reporting GAAP financial results as an operating company from January 1, 2014 through November 11, 2014, and GAAP financial results as a BDC from November 12, 2014 through December 31, 2014. Due to the conversion, and the required adoption of new accounting methodologies under the BDC structure, there are no prior-period results to allow for a year-over- year comparison of the Company's financial results.

The Company will host a conference call today, Thursday, March 26, 2015, at 4:15 PM EDT, to discuss these results in greater detail. The live conference call can be accessed by dialing (877) 303-6993 or (760) 666-3611. The live audio webcast of the call and the corresponding presentation will be available at http://investor.newtekbusinessservices.com/events.cfm.

#### **Financial Highlights**

- Net asset value ("NAV") equaled \$166.4 million, or \$16.31 per share, at December 31, 2014, which represents an increase from the previously announced June 30, 2014 pro forma NAV of \$15.50 per share.
- On March 19, 2015, the Company declared its first quarter cash dividend of \$0.39 per share, \$0.01 per share higher than previously forecasted.
- The Company currently forecasts paying an annual cash dividend of approximately \$1.81 per share in 2015, though the amount and timing of dividends, if any, remain subject to the discretion of the Company's board of directors.
- The Company will declare and pay a special one-time dividend during 2015, which will be a distribution of prior C-corp earnings and profits. The board of directors will take into consideration the timing, amount and composition of this distribution once the Company has filed its 2014 tax returns.

#### Newtek Small Business Finance ("NSBF")

- Originated \$65.2 million of loans in the fourth quarter of 2014; an increase of 12.4% over \$58.0 million of loans originated during the fourth quarter of 2013.
- Originated a record \$30.3 million of loans in December 2014.
- For the full year ended December 31, 2014, originated \$202.3 million of loans; an increase of 13.7% over \$177.9 million of loans originated for the full year ended December 31, 2013.
- Expect to originate approximately \$53.0 million of loans in the first quarter of 2015; an increase of approximately 16% over the first quarter of 2014.
- Expect to originate between \$240 million and \$280 million of loans in 2015, which represents an approximate 29% increase over 2014.
- In December 2014, completed fifth and largest securitization of \$31.7 million of Standard and Poor's A-rated unguaranteed SBA 7(a) loanbacked notes, with a more favorable advance rate and lower cost of funds than previous securitizations.
- Anticipate total loan servicing portfolio, through NSBF and Small Business Lending (a wholly owned portfolio company), to exceed approximately \$1.1 billion over the next 30 days based on confirmation of an anticipated transfer of an existing portfolio during the first quarter of 2015.

#### **BDC Conversion**

- On November 12, 2014, the Company successfully completed its conversion to an internally managed BDC.
- On November 18, 2014, the Company closed an equity offering of 2.53 million shares of common stock at a public offering price of \$12.50 per share for total gross proceeds of \$31.6 million.
- As a BDC, the Company will elect to be treated, and intends to qualify annually thereafter, as a regulated investment company ("RIC") beginning
  with the 2015 taxable year. As a RIC, the Company generally will not be required, for federal tax purposes, to pay corporate-level U.S. federal
  income taxes on any income that is distributed to stockholders.

Barry Sloane, Chairman, President and Chief Executive Officer commented, "We are extremely pleased with our conversion to a BDC and, as intended, we believe we have been able to unlock significant shareholder value and better position Newtek for growth under our new structure. While the conversion has required us to adopt new accounting methodologies that make year-over-year comparisons difficult, it is important to note what we believe we experienced positive trends in several meaningful metrics. On December 31, 2014, our NAV reached \$16.31 per share, an increase from our June 30, 2014 pro forma NAV of \$15.50 per share and approximately 50% greater than our book value of \$10.88 per share at December 31, 2013. On March 19, 2015, we declared our first quarterly cash dividend of \$0.39 per share, which was higher than our initial expectation of \$0.38 per share. We continue to maintain our forecast to pay an annual cash dividend of approximately \$1.81 per share for the full year of 2015, subject to Board approval. In addition, we have experienced a significant uptick in the dollar-based trading volume of our stock and believe we have garnered increased recognition from the investment community with considerably greater institutional ownership and additional research coverage. Finally, one of the most noteworthy achievements in 2014 has been our ability to significantly reduce our cost of debt and equity capital. We were able to accomplish this through multiple channels including the refinance of our mezzanine debt with Summit Partners Credit Advisors, L.P., obtaining improved terms on both our securitizations and on our warehouse lines of credit, and improving the marketability and attractiveness of our stock as a currency."

Mr. Sloane continued, "We believe our business model is competitively distinct among our BDC peers, and believe it embodies the very essence of the true definition of a BDC. The power of our business model lies in our controlled portfolio companies that we predominantly wholly own and manage, and which provide recurring revenue that is not traditionally credit sensitive. We look forward to our bright future as a BDC, and are intent on continuing to grow our operating businesses and, as a result, are optimistic in the ability to grow our dividend and NAV from current levels, continuing to unlock the intrinsic value of Newtek for our shareholders."

#### **GAAP Financial Results**

- The Company's investment portfolio was \$233.5 million at December 31, 2014.
- Total liquidity at December 31, 2014 was \$30.8 million.
- Asset coverage for borrowed amounts was 222.9% at December 31, 2014.
- For the period from November 12, 2014 to December 31, 2014 the Company's:
  - Total investment income was \$2.0 million.
  - Net investment loss was \$2.5 million, or \$0.33 per share.
  - Diluted earnings per share for Newtek Business Services, Inc. were \$0.45 for the period from January 1, 2014 through November 11, 2014.

#### **Investor Conference Call and Webcast**

A conference call to discuss full year 2014 results will be hosted by Barry Sloane, Chairman, President and Chief Executive Officer, and Jennifer Eddelson, Executive Vice President and Chief Accounting Officer, today, Thursday, March 26, 2015 at 4:15pm EDT. The live conference call can be accessed by dialing (877) 303-6993 or (760) 666-3611.

A live audio webcast of the call and the corresponding presentation will be available in the 'Events & Presentation' section of the Investor Relations portion of Newtek's website at http://investor.newtekbusinessservices.com/events.cfm. A replay of the webcast with the corresponding presentation will be available on Newtek's website shortly following the live presentation.

#### About Newtek Business Services Corp.

<u>Newtek Business Services Corp.</u>, <u>The Small Business Authority</u>, is an internally managed BDC, which along with its controlled portfolio companies, provides a wide range of business services and financial products under the Newtek<sup>®</sup> brand to the small- and medium-sized business ("SMB") market. Since 1999, Newtek has provided state-of-the-art, cost-efficient products and services and efficient business strategies to over 100,000 SMB accounts across all 50 States to help them grow their sales, control their expenses and reduce their risk.

Newtek's products and services include: <u>Business Lending, Electronic Payment Processing</u>, <u>Managed Technology Solutions (Cloud Computing</u>), <u>eCommerce</u>, <u>Accounts Receivable Financing</u>, <u>The Secure Gateway</u>, <u>The Newtek Advantage™</u>, <u>Insurance Services</u>, <u>Web Services</u>, <u>Data Backup</u>, <u>Storage and Retrieval</u> and <u>Payroll</u>.

*The Small Business Authority*<sup>®</sup> is a registered trade mark of Newtek Business Services Corp., and neither are a part of, or endorsed by the U.S. Small Business Administration.

#### Note Regarding Forward Looking Statements

Statements in this press release including statements regarding Newtek's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements". All forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from the plans, intentions and expectations reflected in or suggested by the forward-looking statements. Such risks and uncertainties include, among others, intensified competition, operating problems and their impact on revenues and profit margins, anticipated future business strategies and financial performance, anticipated future number of customers, business prospects, legislative developments and similar matters. Risk factors, cautionary statements and other conditions, which could cause Newtek's actual results to differ from management's current expectations, are contained in Newtek's filings with the Securities and Exchange Commission and available through http://www.sec.gov.

SOURCE: Newtek Business Services Corp.

#### **Investor Relations**

Contact: Jayne Cavuoto Telephone: (212) 273-8179 / jcavuoto@thesba.com

#### **Public Relations**

Contact: Simrita Singh Telephone: (212) 356-9566 / ssingh@thesba.com

# NEWTEK BUSINESS SERVICES CORP. AND SUBSIDIARIES (FORMERLY NEWTEK BUSINESS SERVICES, INC. AND SUBSIDIARIES)

# CONSOLIDATED STATEMENTS OF INCOME (In Thousands, except for Per Share Data)

Jammy 1, 2014         Junction 1, 2014 <thjunction 1,<br="">2014         <thjunction 1,<br="">2014</thjunction></thjunction>		As a Business Development Company		 Prior to becoming a Business Development Company			
From non-controlled/non-affiliate investments       \$ 1,080       \$ -       \$ -       \$ -         Interest income       562       -       -       -         Other income       270       -       -       -         Other income       270       -       -       -         Total investment income from non-controlled/inon-affiliate investments       1,912       -       -       -         Interest income       23       -       -       -       -       -         Dividend income       37       -       -       -       -       -       -         Other income       4       - <th></th> <th></th> <th>cember 31,</th> <th>2014 to vember 11,</th> <th>2013</th> <th>2012</th>			cember 31,	2014 to vember 11,	2013	2012	
Interest income         \$         1,080         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -							
Servicing income         562              Other income         270              Total investment income from non-controlled/ann-affiliate investments         1,912              From controlled/affiliate investments         1,912               Divided income         23                Other income         4                Other income         4                Other income         1,976                Operating revenues:   <							
Other income         270              Total investment income from non-controlled/non-affiliate investments         1,912              From controlled/affiliate investments         1,912               Interest income         23                Dividend income         37                Other income         4                Total investment income from controlled/affiliate investments         64		\$		\$ —	\$ —	\$ —	
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From controlled/affiliate investments       23       -       -       -         Dividend income       37       -       -       -         Other income       4       -       -       -         Other income from controlled/affiliate investments       64       -       -       -         Total investment income from controlled/affiliate investments       64       -       -       -         Operating revenues:       -       -       -       -       -         Electronic payment processing       -       13,730       17,375       18,208         Premium income       -       18,623       19,456       12,367         Interest income       -       5663       4,838       3,422         Servicing fe income - NSBF portfolio       -       3,111       2,769       2,298         Servicing fe income - external portfolios       -       6,142       3,796       4,564         Insurance commissions       -       1,480       1,737       1,205         Other income       -       3,523       3,858       3,061         Total operating revenues       -       -       4,313       1522         Insurance commissions       -       1,480				 			
Interest income         23              Dividend income         37              Other income         4              Total investment income from controlled/affiliate investments         64             Total investment income         1,976              Operating revenues:                Operating revenues:           13,730         17,375         18,208           Premium income          13,730         17,375         18,208           Premium income          13,663         19,456         12,367           Servicing fee income - NSBF portfolio          3,111         2,769         2,298           Servicing fee income - external portfolios          6,142         3,796         4,564           Income from tax credits          48         113         522           Other income          3,523         3,858         3,061           Total operating revenues          131,847         143,593         <			1,912		—	_	
Dividend income         37              Other income         4              Total investment income from controlled/affiliate investments         64              Total investment income         1,976               Operating revenues:                 Obtring and design          \$ 79,527         \$ 89,651         \$ 85,483           Web hosting and design          13,730         17,375         18,208           Premium income          18,623         19,456         12,367           Interest income          5,663         4,838         3,422           Servicing fee income - NSBF portfolio          3,111         2,769         2,298           Servicing fee income - external portfolios          6,142         3,796         4,564           Insurance commissions          1,480         1,737         1,205           Other income          3,523         3,358         3,061           Total operating revenues	From controlled/affiliate investments						
Other income         4              Total investment income from controlled/affiliate investments         64              Total investment income         1,976               Operating revenues:                 Electronic payment processing          \$79,527         \$ 89,651         \$ 85,433           Web hosting and design          13,730         17,375         18,208           Premium income          18,623         19,456         12,367           Interest income          5,663         4,838         3,422           Servicing fee income - NSBF portfolio          3,111         2,769         2,298           Servicing fee income - NSBF portfolios          6,142         3,796         4,564           Income from tax credits          48         113         522           Insurance commissions          1,480         1,737         1,205           Other income          3,523         3,858         3,061           Total operating revenues </td <td></td> <td></td> <td>-</td> <td></td> <td>—</td> <td>_</td>			-		—	_	
Total investment income from controlled/affiliate investments $64$ -       -       -         Total investment income       1,976       -       -       -       -         Operating revenues:       -       \$ 79,527       \$ 89,651       \$ 85,483         Web hosting and design       -       13,730       17,375       18,208         Premium income       -       18,623       19,456       12,367         Interest income       -       5,663       4,838       3,422         Servicing fee income - NSBF portfolio       -       3,111       2,769       2,298         Servicing fee income - external portfolios       -       48       113       522         Insurance commissions       -       1,480       1,737       1,205         Other income       -       3,523       3,858       3,061         Total operating revenues       -       13,847       143,593       131,130         Net change in fair value of:       -       -       -       (1,013)         Warrants       -       -       (3,668)       (1,205)       (1,121)         Expenses:       -       -       67,011       75,761       72,183         Salaries and benefi			37		—	—	
Total investment income         1,976         —         …<	Other income		4	 			
Operating revenues:          \$ 79,527         \$ 89,651         \$ 85,483           Web hosting and design          13,730         17,375         18,208           Premium income          18,623         19,456         12,367           Interest income          5,663         4,838         3,422           Servicing fee income – NSBF portfolio          5,663         4,838         3,422           Servicing fee income – external portfolios          6,142         3,796         4,564           Income from tax credits          48         113         522           Insurance commissions          13,480         1,737         1,205           Other income          3,523         3,858         3,061           Total operating revenues          131,847         143,593         131,130           Warrants          (111)           Credits in lieu of cash and notes payable in credits in lieu of cash          (111)           Credits in lieu of cash and notes payable in credits in lieu of cash	Total investment income from controlled/affiliate investments		64	_		_	
Electronic payment processing       —       \$ 79,527       \$ 89,651       \$ 85,483         Web hosting and design       —       13,730       17,375       18,208         Premium income       —       18,623       19,456       12,367         Interest income       —       5,663       4,838       3,422         Servicing fee income – NSBF portfolio       —       3,111       2,769       2,298         Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       67,011       75,761       72,183	Total investment income		1,976				
Electronic payment processing       —       \$ 79,527       \$ 89,651       \$ 85,483         Web hosting and design       —       13,730       17,375       18,208         Premium income       —       18,623       19,456       12,367         Interest income       —       5,663       4,838       3,422         Servicing fee income – NSBF portfolio       —       3,111       2,769       2,298         Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       67,011       75,761       72,183	Operating revenues:						
Web hosting and design       —       13,730       17,375       18,208         Premium income       —       18,623       19,456       12,367         Interest income       —       5,663       4,838       3,422         Servicing fee income – NSBF portfolio       —       3,111       2,769       2,298         Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       —       3,663       (1,226)       (1,013)         Warrants       —       —       (3,663)       (1,226)       (1,121)         Varrants       —       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       (3,668)       (1,205)       (1,121)         Electronic payment processing costs       —       —       67,011       75,761       72,183	1 0			\$ 79,527	\$ 89,651	\$ 85,483	
Premium income       —       18,623       19,456       12,367         Interest income       —       5,663       4,838       3,422         Servicing fee income – NSBF portfolio       —       3,111       2,769       2,298         Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       —       —       48       113         Varrants       —       —       (3,663)       (1,226)       (1,013)         Varrants       —       —       —       (1,101)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       —       —       —         Electronic payment processing costs </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Interest income        5,663       4,838       3,422         Servicing fee income - NSBF portfolio        3,111       2,769       2,298         Servicing fee income - external portfolios        6,142       3,796       4,564         Income from tax credits        48       113       522         Insurance commissions        1,480       1,737       1,205         Other income        3,523       3,858       3,061         Total operating revenues        131,847       143,593       131,130         Net change in fair value of:         (1,226)       (1,013)         Warrants          (1,11)         Credits in lieu of cash and notes payable in credits in lieu of cash        (5)       21       3         Total net change in fair value        (3,663)       (1,205)       (1,121)         Expenses:        67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495							
Servicing fee income – NSBF portfolio       —       3,111       2,769       2,298         Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       48       113       522         Other income       —       48       1,377       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       —       (1,013)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       —       —       (1,013)         Total net change in fair value       —       (5)       21       3       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:	Interest income			5,663	4,838	3,422	
Servicing fee income – external portfolios       —       6,142       3,796       4,564         Income from tax credits       —       48       113       522         Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       (3,668)       (1,205)       (1,121)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	Servicing fee income – NSBF portfolio					2,298	
Insurance commissions       —       1,480       1,737       1,205         Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       (111)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495			_	6,142	3,796	4,564	
Other income       —       3,523       3,858       3,061         Total operating revenues       —       131,847       143,593       131,130         Net change in fair value of:       —       (3,663)       (1,226)       (1,013)         SBA loans       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       (111)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	Income from tax credits		_	48	113	522	
Total operating revenues-131,847143,593131,130Net change in fair value of: $  (3,663)$ $(1,226)$ $(1,013)$ SBA loans- $ (3,663)$ $(1,226)$ $(1,013)$ Warrants- $  (111)$ Credits in lieu of cash and notes payable in credits in lieu of cash- $(5)$ $21$ $3$ Total net change in fair value- $(3,668)$ $(1,205)$ $(1,121)$ Expenses:- $67,011$ $75,761$ $72,183$ Salaries and benefits $1,458$ $23,373$ $24,360$ $22,314$ Interest $568$ $7,323$ $5,863$ $4,495$	Insurance commissions		—	1,480	1,737	1,205	
Net change in fair value of:        (3,663)       (1,226)       (1,013)         Warrants         (111)         Credits in lieu of cash and notes payable in credits in lieu of cash        (5)       21       3         Total net change in fair value        (3,668)       (1,205)       (1,121)         Expenses:        67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	Other income		_	3,523	3,858	3,061	
Net change in fair value of:        (3,663)       (1,226)       (1,013)         Warrants         (111)         Credits in lieu of cash and notes payable in credits in lieu of cash        (5)       21       3         Total net change in fair value        (3,668)       (1,205)       (1,121)         Expenses:        67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	Total operating revenues			 131,847	143,593	131,130	
SBA loans       —       (3,663)       (1,226)       (1,013)         Warrants       —       —       —       (111)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495							
Warrants       —       —       —       (111)         Credits in lieu of cash and notes payable in credits in lieu of cash       —       (5)       21       3         Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495				(3,663)	(1,226)	(1,013)	
Credits in lieu of cash and notes payable in credits in lieu of cash—(5)213Total net change in fair value—(3,668)(1,205)(1,121)Expenses:Electronic payment processing costs—67,01175,76172,183Salaries and benefits1,45823,37324,36022,314Interest5687,3235,8634,495	Warrants				_		
Total net change in fair value       —       (3,668)       (1,205)       (1,121)         Expenses:       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	Credits in lieu of cash and notes payable in credits in lieu of cash		_	(5)	21	3	
Expenses:         67,011         75,761         72,183           Salaries and benefits         1,458         23,373         24,360         22,314           Interest         568         7,323         5,863         4,495				 	(1,205)	(1,121)	
Electronic payment processing costs       —       67,011       75,761       72,183         Salaries and benefits       1,458       23,373       24,360       22,314         Interest       568       7,323       5,863       4,495	-			 			
Salaries and benefits1,45823,37324,36022,314Interest5687,3235,8634,495			_	67.011	75,761	72,183	
Interest 568 7,323 5,863 4,495			1.458		,		
	Depreciation and amortization		43	,			

	As a Business Development Company		Prior to becoming a Business Development Company			
	November 12, 2014 to December 31, 2014	January 1, 2014 to November 11, 2014	2013	2012		
Goodwill impairment		1,706				
Provision for loan losses	—	(53)	1,322	810		
Other general and administrative costs	2,236	18,536	20,729	17,732		
Total expenses	4,305	121,036	131,319	120,570		
Net investment loss before tax	(2,329)	. —	—	—		
Provision for income tax - post BDC	194					
Net investment loss	(2,523)	—	—			
Net realized and unrealized gain (loss):						
Net realized gain on non-affiliate investments	595	—	—	—		
Net unrealized appreciation on non-affiliate investments	2,733	—	—	—		
Net unrealized depreciation on servicing assets	(120)	—	—	—		
Net unrealized depreciation on credits in lieu of cash and notes	(4)					
payable in credits in lieu of cash	(4)	-	_	_		
Net realized and unrealized gains	3,204	-				
Income before income taxes	-	7,143	11,069	9,439		
Net increase in net assets resulting from operations	\$ 681					
Provision for income taxes		3,935	3,918	3,882		
Net income		3,208	7,151	5,557		
Net loss attributable to non-controlling interests		85	377	86		
Net income attributable to Newtek Business Services Corp.		\$ 3,293	\$ 7,528	\$ 5,643		
Weighted average common shares outstanding:						
Basic		7,315	7,059	7,105		
Diluted		7,315	7,581	7,349		
Basic income per share		\$ 0.45	\$ 1.07	\$ 0.79		
Diluted income per share		\$ 0.45	\$ 0.99	\$ 0.77		
Net increase in net assets per share	\$ 0.09					
Net investment loss per share	\$ (0.33)	)				
Weighted average shares outstanding	7,620					

# NEWTEK BUSINESS SERVICES CORP. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS (In Thousands, except for Per Share Data)

	2014	2013
ASSETS		
Investments, at fair value		
SBA unguaranteed non-affiliate investments (cost of \$131,093 at December 31, 2014; includes \$120,990 and \$74,387,		
respectively, related to securitization trust VIE)	\$121,477	\$ 78,951
Affiliate investments (cost of \$12,521 at December 31, 2014)	77,499	_
SBA guaranteed non-affiliate investments (cost of \$28,057 at December 31, 2014)	31,486	4,734
Investments in money market funds	3,000	
Total investments at fair value	233,462	83,685
Cash and cash equivalents	17,813	12,508
Restricted cash	15,389	16,877
Broker receivable		13,606
SBA loans held for investment, net (includes \$10,894 related to securitization trust VIE; net of reserve for loan losses of \$1,811 at		
December 31, 2013)	_	10,689
SBA loans held for investment, at fair value (includes \$74,387 and \$22,931, respectively, related to securitization trust VIE)	_	
Accounts receivable (net of allowance of \$171 and \$871, respectively)	147	11,602
SBA loans held for sale, at fair value	_	_
Prepaid expenses and other assets, net (includes \$2,550 and \$2,187, respectively, related to securitization trust VIE)	16,473	18,549
Due from related parties	3,190	
Servicing assets (at fair value at December 31, 2014, net of accumulated amortization and allowances of \$7,909 at December 31,		
2013	9,483	6,776
Fixed assets (net of accumulated depreciation and amortization of \$3,798 and \$10,547, respectively)	329	3,741
Intangible assets (net of accumulated amortization of \$296 and \$2,243, respectively)	444	1,240
Credits in lieu of cash	2,229	3,641
Goodwill	_	12,092
Deferred tax asset, net	2,873	3,606
Total assets	\$301,832	\$198,612
LIABILITIES AND NET ASSETS/EQUITY		
Liabilities:		
Accounts payable, accrued expenses and other liabilities	\$ 7,683	\$ 14,688
Notes payable	43,023	41,218
Note payable – Securitization trust VIE	79,520	60,140
Due to related parties	2,867	
Capital lease obligation	33	642
Deferred revenue	59	1,274
Notes payable in credits in lieu of cash	2,229	3,641
Total liabilities	135,414	121,603
Commitments and contingencies		

Net Assets/Equity:		
Newtek Business Services Corp. net assets/stockholders' equity:		
Preferred stock (par value \$0.02 per share; authorized 1,000 shares, no shares issued and outstanding)		
Common stock (par value \$0.02 per share; authorized 54,000 shares, 10,206 and 7,383 issued, respectively; 10,206		
and 7,077 outstanding, respectively, not including 17 shares held in escrow)	205	148
Additional paid-in capital	166,508	61,939
Retained earnings		14,536
Treasury stock, at cost (0 and 306 shares, respectively)		(1,279)
Accumulated net investment losses	(2,524)	
Net unrealized appreciation	1,634	
Net realized gains	595	
Total Newtek Business Services Corp. net assets/stockholders' equity	166,418	75,344
Non-controlling interests		1,665
Total net assets/equity	166,418	77,009
Total liabilities and net assets/equity	\$301,832	\$198,612
Net asset value per common share	\$ 16.31	N/A