NewtekOne®

NewtekOne Raises \$20 Million in Sale of Convertible Series A Preferred Stock to Patriot Financial Partners IV, L.P.

February 7, 2023

BOCA RATON, Fla., Feb. 07, 2023 (GLOBE NEWSWIRE) -- <u>NewtekOne, Inc.</u> (NASDAQ: NEWT) (the "Company") announced that it has sold \$20 million of the Company's 8% Convertible Series A Preferred Stock to Patriot Financial Partners IV, L.P.

Barry Sloane, Chairman, President and Chief Executive Officer said, "Patriot Financial Partners is a sophisticated institutional investor that we believe can add value to our enterprise in a multitude of ways. In addition to having access to their deep bench of experience with bank executives with regulatory and banking backgrounds, we believe that introductions to institutions in which they have invested can be valuable to our portfolio of referral promotion agreement partnerships. We believe the Patriot investment, given the extensive analysis they performed, provides further validation for our transformation into a financial holding company."

Kirk Wycoff, Founder and Managing Partner of Patriot Financial Partners said, "Patriot is excited to invest in NewtekOne and to be joining the Board of Newtek Bank. NewtekOne has a 20-year track record of successfully helping small and mid-sized businesses (SMBs). NewtekOne's technology, business services, and lending products are unique in the marketplace and tailored to help SMBs grow and succeed. NewtekOne's conversion to a financial holding company and the launching of Newtek Bank should further strengthen NewtekOne's ability to fully serve SMBs through treasury and cash management products. We look forward to working with NewtekOne to advance their strategy."

<u>NewtekOne[®]</u>, Your Business Solutions Company[®], is a financial holding company, which along with its bank and non-bank consolidated subsidiaries, provides a wide range of business and financial solutions under the Newtek[®] brand to the small- and medium-sized business ("SMB") market. Since 1999, Newtek has provided state-of-the-art, cost-efficient products and services and efficient business strategies to SMB relationships across all 50 states to help them grow their sales, control their expenses and reduce their risk.

NewtekOne's and its subsidiaries' business and financial solutions include: banking (Newtek Bank, N.A.), <u>Business Lending, SBA Lending Solutions</u>, <u>Electronic Payment Processing, Technology Solutions (Cloud Computing, Data Backup, Storage and Retrieval, IT Consulting)</u>, <u>eCommerce, Accounts</u> <u>Receivable Financing & Inventory Financing, Insurance Solutions, Web Services</u>, and <u>Payroll and Benefits Solutions</u>.

Newtek[®], NewtekOne[®], Newtek Bank, National Association[™], Your Business Solutions Compan[®] and One Solution for All Your Business Needs[®] are registered trademarks of NewtekOne, Inc.

Note Regarding Forward-Looking Statements

Certain statements in this press release are "forward-looking statements" within the meaning of the rules and regulations of the Private Securities Litigation and Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial conditions may differ materially from those included in these statements due to a variety of factors. These factors include, among others: macroeconomic and other challenges and uncertainties related to the COVID-19 pandemic, such as the impacts to the U.S. and global economies, as well as the broader impacts to financial markets and the global macroeconomic and geopolitical environments; higher inflation and its impacts; higher interest rates and the impacts on macroeconomic conditions, and NewtekOne, Inc.'s funding costs; NewtekOne, Inc.'s conversion to a financial holding company, consummation of the acquisition of Newtek Bank, N.A. and NewtekOne's limited experience as a financial holding company and operating a bank; and the precautionary statements included in this release. Factors that could cause NewtekOne, Inc.'s actual results to differ materially from those described in the forward-looking statements can be found in NewtekOne, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2021 and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2022, June 30, 2022, and September 30, 2022, filed May 9, 2022, August 8, 2022, and November 8, 2022, with the Securities and Exchange Commission and are available on NewtekOne, Inc.'s website (https://investor.newtekbusinessservices.com/sec-filings), and on the Securities and Exchange Commission's website (www.sec.gov). Any forward-looking statements made by or on behalf of NewtekOne, Inc. speak only as to the date they are made, and NewtekOne, Inc. does not undertake to update forward-looking statements to criticum stances

SOURCE: NewtekOne, Inc.

Investor Relations & Public Relations

Contact: Jayne Cavuoto Telephone: (212) 273-8179 / jcavuoto@newtekone.com