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## Newtek, "The Small Business Authority" Premieres Small Business Magazine

NEW YORK, Sept. 27, 2012 /PRNewswire/ -- [Newtek Business Services](#), NASDAQ: NEWT, [The Small Business Authority](#), with a portfolio of over 100,000 business accounts, announced today the launch of "[The Small Business Authority Observer](#)," a semi-annual magazine published in house at [Newtek Business Services](#). The magazine contains informative articles on small business lending and technology, as well as information to help business owners increase their sales, reduce their costs and minimize their risks. Featured topics include how to get a business loan, what is cloud computing and why is it important, using social media to spike your sales and much, much more. "[The Small Business Authority Observer](#)" is currently free for a limited time and business owners can request a printed or digital copy here: <http://thesba.com/the-small-business-authority-observer>.

Barry Sloane, Chairman, President and CEO of [The Small Business Authority](#) commented, "Newtek is proud to announce the publication of our premier issue of the *Small Business Observer Magazine*. We are equally proud to offer a free copy to independent small business owners all across the United States for the next 30 days. We have filled our premier issue of the observer with 60 pages of timely articles about small business and how we can help independent business owners grow their sales, reduce their expenses and reduce their risk. Topics include but are not limited to:

- | The Benefits of Cloud Computing
- | How to Obtain A Business Loan
- | Mobile Payment Processing
- | Types of Insurance a Business Owner Should Have
- | Human Resource Tips

For the next 30 days, this limited time offer can be obtained by going online to: <http://www.thesba.com/newtek/annual-magazine/>. We also currently have a limited amount of hard copies available. Additionally, over 55,000 small, independent business owners receive our monthly newsletter, which can be obtained by signing up on our website here: <http://www.thesba.com/?s=newsletter>.

As a producer of the monthly [SB Authority Market Sentiment Survey](#) and the [SB Authority Small Business Index](#), we pride ourselves in being the authoritative presence for small business in delivering Cadillac business services to over 100,000 business accounts and content to the 27,000,000 business in the United States that the Small Business Administration defines as small."

### **About Newtek Business Services, Inc.**

Newtek Business Services, [The Small Business Authority](#), provides the following products and services:

- | **[Electronic Payment Processing](#)**: eCommerce, electronic solutions to accept non-cash payments, including credit and debit cards, check conversion, remote deposit capture, ACH processing, and electronic gift and loyalty card programs.
- | **[Managed Technology Solutions \(Cloud Computing\)](#)**: Full-service web host, which offers eCommerce solutions, shared and dedicated web hosting and related services including domain registration and online shopping cart tools.
- | **[eCommerce](#)**: A suite of services that enable small businesses to get up and running on-line quickly and cost effectively, with integrated web design, payment processing and shopping cart services.
- | **[Business Lending](#)**: Broad array of lending products including SBA 7(a) and SBA 504 loans through our lending subsidiary, Newtek Small Business Finance, Inc.
- | **[Insurance Services](#)**: Commercial and personal lines of insurance, including health and employee benefits in all 50 states, working with over 40 insurance carriers.
- | **[Web Services](#)**: Customized web design and development services.
- | **[Data Backup, Storage and Retrieval](#)**: Fast, secure, off-site data backup, storage and retrieval designed to meet the specific regulatory and compliance needs of any business.
- | **[Accounts Receivable Financing](#)**: Receivable purchasing and financing services.
- | **[Payroll](#)**: Complete payroll management and processing services.

Newtek Business Services, Inc., [The Small Business Authority](#), is a direct distributor of a wide range of business services and financial products to the small- and medium-sized business market under the Newtek™ brand. Since 1999, Newtek has

helped small- and medium-sized business owners realize their potential by providing them with the essential tools needed to manage and grow their businesses and to compete effectively in today's marketplace. Newtek provides its services to over 100,000 business accounts and has positioned the Newtek™ brand as a one-stop-shop provider of such business services. According to the U.S. Small Business Administration, there are over 27.5 million small businesses in the United States, which in total represent 99.7% of all employer firms.

### **Note Regarding Forward Looking Statements**

*Statements in this press release including statements regarding Newtek's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. All forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from the plans, intentions and expectations reflected in or suggested by the forward-looking statements. Such risks and uncertainties include, among others, intensified competition, operating problems and their impact on revenues and profit margins, anticipated future business strategies and financial performance, anticipated future number of customers, business prospects, legislative developments and similar matters. Risk factors, cautionary statements and other conditions, which could cause Newtek's actual results to differ from management's current expectations, are contained in Newtek's filings with the Securities and Exchange Commission and available through <http://www.sec.gov>.*

<http://www.thesba.com>

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